



Herlihy joins Jomati

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Michael Herlihy, who was general counsel at FTSE 100 company ICI for ten years, has joined legal management consultancy Jomati Consultants. At Jomati he will advise law firms on how to develop effectively targeted management programmes. Mr Herlihy said: 'From my experience at ICI it is clear that there is still much that firms can do to develop mutually beneficial relationships with their major clients in an increasingly competitive marketplace.'



Jomati bolsters US links

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UK management consultancy Jomati moved to strengthen its US expertise this week ahead of an expected surge in transatlantic law firm mergers. The firm has sealed an alliance with US consultants Altman Weil, a matter of days after rival consultancy Hildebrandt International announced it had been acquired by US information giant The Thomson Corporation.

Tony Williams, former Clifford Chance managing partner and Jomati founder, said the alliance with Altman Weil will make the consultancy well placed to advise on forthcoming mergers between UK and US law firms. He said: 'We saw a few transatlantic mergers last year and it is a trend that looks set to continue. The alliance means we will have a better understanding of firms and the cultural issues in each other's markets. We will also be more on the radar screen of the US firms.'

Last year Jomati advised US firm Kirkpatrick & Lockhart on its tie-up with City firm Nicholson Graham & Jones, while Altman Weil acted for DLA on its merger with US firm Piper Rudnick Gray Cary.